**ST. JOSEPH’S COLLEGE (AUTONOMOUS), BENGALURU -27**

Registration Number:

Date & Session

**B.COM IFA– V SEMESTER**

**SEMESTER EXAMINATION: OCTOBER 2023**

**(Examination conducted in November/December 2023)**

**BCIFADEA 5523 – ENTREPRENEURIAL DEVELOPMENT**

**(For Current Batch Students Only)**

**Time: 2 Hours Max Marks: 60**

**This paper contains TWO printed pages and FOUR parts**

**PART- A**

Answer any **five** of the following  **(5 X 3 = 15 marks)**

1. What is the relationship between Entrepreneur, Entrepreneurship and Enterprise?
2. Who is a Drone Entrepreneur and Fabian Entrepreneur?
3. State the meaning of Ancillary Industry with examples.
4. Define Business Plan and what are the components of business plan?
5. What do you mean by Mezzanine financing and Angel investors?
6. Brief out the different stages of registration of small industries.

**PART- B**

Answer any **two** of the following **(2 x 5 = 10 marks)**

1. Illustrate any five types of Business Models available for choosing to do business.
2. Describe the characteristics of an entrepreneur.
3. Explore the problems faced by small scale industries.

**PART- C**

Answer any **two** of the following **(2 x 10 = 20 marks)**

1. Explain the various steps involved in the formation of a small business venture.
2. Explain in detail the various aspects of a Business plan.
3. Classify the various types of entrepreneurs.

**PART- D**

**Answer the following question. (1 X 15 = 15 marks)**

1. Imagine yourself as an agriculturist who is struggling to enhance the growth and sale of your crops and yield. You have decided to become an entrepreneur but related to agricultural field. Discuss the various measures you will take to transform the ideas of an entrepreneurship for:
   1. Increasing the growth of crops. (7 marks)
   2. Sale of your yield. (8 marks)